

### Category & Vendor Spend Analytics

CxO NExUS provides Data as a Service (DaaS) for management teams in the Global 5000 by analyzing and visualizing corporate spend at the category and vendor level. Sourced directly from the Accounts Payable (AP), the data affords the ability to: eliminate redundant vendors, negotiate with confidence, compare across industry benchmarks and garner actionable insight from the \$ Billions of aggregated spending power of your peers.



Level 2 of 5: Category & Vendor Spend

# **Data asset** resides at the **nexus** of the C Suite

## PROCUREMENT LEADERSHIP

Use integral market benchmarks to negotiate more favorable vendor contracts.

Monitor vendor activities to check for redundancies and inefficiencies.

Make better vendor decisions based on clean. unbiased data.

#### IT & MARKETING LEADERSHIP

**Make** essential spending decisions based on real-time data and analysis.

**Measure** against industry benchmarks to draw essential insights and forecast trends.

**Data driven** asset to foster productive discussions with the Business Units served.



#### FINANCE LEADERSHIP

**Look to trends** to develop and justify departmental budgets.

**Measure** the financial impacts of market trends and projections.

**Align spend** allocation with business demand.

INFO@CxONExUS.com http://CxONExUS.com

Compare your spend with your peers with the click of a button



## **Unmatched visibility**

into IT and MarTech spending

— your company, and industrywide





Apply Artificial Intelligence (AI) via CxO NExUS Category & Vendor Spend Analytics (CVSA):

- Save money on vendor spend
- → Eliminate sprawl
- Compare category spend to peers

No spin. No bias. Real data.

The persona driven Data as a Service (DaaS) provides:

- Real time spending
- **Trend analysis**
- Peer benchmarking
- Aggregated insight with real data.







